



# Japan Group

# ➤ ABOUT ALLENS

Allens is a leading international law firm with offices throughout Australia and Asia. From playing a pioneering role in the development of legislation and regulatory frameworks, to acting on numerous 'firsts' across a range of industry and community issues, it is in our DNA to make a difference and help shape what our world looks like.

Allens has a long association with major Japanese companies with significant dealings in Australia and the Asia region. Over the past few decades, we have advised more than 500 Japanese clients. In addition, the firm represents many of the largest and best-known Australian corporations and multinationals dealing with Japanese counterparts.

Our specialist Japan Group provides clients with an excellent proficiency in the Japanese language but, even more importantly, in Japanese business practice, intuitively understanding the needs and business drivers of Japanese corporations and institutions.

## Sectors

- Agribusiness
- Banks & Financial Institutions
- Defence
- Energy
- Government
- Healthcare
- Industrials
- Infrastructure & Transport
- Mining
- Private Capital
- Real Estate
- Technology, Media & Telecommunications

## Services

- Allens Accelerate (for startups) ➤ Asia ➤ Capital Markets
- Competition, Consumer & Regulatory
- Construction & Major Projects ➤ Corporate Crime
- Disputes & Investigations ➤ Employment & Safety
- Environment & Planning ➤ Environment, Social & Governance ➤ Finance, Banking & Debt Capital ➤ Financial Services Regulation ➤ Foreign Investment in Australia
- Funds Management ➤ Innovation & Legal Technology Solutions ➤ Insurance Claims & Advisory
- Intellectual Property ➤ Legal Project Management Advisory
- Mergers & Acquisitions ➤ Patents & Trade Marks
- Private Equity ➤ Real Estate ➤ Restructuring & Insolvency
- Risk & Compliance Advisory ➤ Superannuation ➤ Tax
- Technology, Data, Cyber & AI

## Our office network in the Asia Pacific region

Allens' integrated alliance with Linklaters provides our clients with access to market leading lawyers through a global network of 41 offices across 26 countries. The alignment of our complementary practices enables us to offer an integrated service to clients, with one point of contact, a unified team drawn from the most appropriate resources of each firm and consistent quality advice and support. We are long established in the Asia region with offices in Tokyo, Hong Kong, Shanghai, Beijing, Singapore, Bangkok, Jakarta, Hanoi, Ho Chi Minh City, Seoul, Brisbane, Melbourne, Sydney, Perth and Port Moresby.

Allens also has a close working relationship with leading law firms in Japan.



# › OUR EXPERIENCE

---

The in-depth knowledge of our Japan Group, coupled with the extensive experience of our other sectors and practice groups, allows us to advise on the key areas of interest to Japanese business investors in Australia and the Asia region.

## Agribusiness



- advising a leading Japanese trading house on its acquisition of interest in an Australian nature-based carbon developer.
- advising a leading Japanese trading house on its acquisition of interest in an Australian dairy manufacturer.
- advising a leading Japanese trading house on the establishment of a flour milling joint venture in Vietnam.

## Infrastructure & Transport



- acting for the Bombardier-led Consortium on its successful bid for the Queensland New Generation Rollingstock PPP.
- advising on all aspects of development, including construction, government support and project financing of the Nghi Son Refinery, Vietnam.
- advising a major Japanese bank on its project financing on various PPP projects, including Bendigo Hospital, Melbourne Convention Centre and Brisbane Airport.

## Healthcare



- represented a Japanese pharmaceutical company in patent infringement proceedings before the Federal Court of Australia.
- provided trade mark clearance, registration and general portfolio services to a Japanese chemicals company, specialising in the manufacturing of nappies for both babies and adult incontinence, feminine hygiene products and pet care products.

## Oil & Gas



- advising a major Japanese energy company and its equity partner on the project financing of Ichthys LNG project.
- advising a Japanese oil exploration company on the development of Block B gas project in Vietnam.
- advising a leading Japanese trading house on its acquisition of an interest in the PNG LNG project.

## Real Estate



- advising major Japanese banks on financings of various residential property development matters in NSW.
- advising a Japanese property developer on its acquisition of the Cornerstone building, an A-Grade commercial building in Hanoi, from Vietnam International Bank.

## Banks & Financial Institutions



- advising a syndicate of Japanese banks on the refinancing of project financing for the Dampier to Bunbury natural gas pipeline.
- advising a Japanese client on its acquisition of interest in a commercial bank in Indonesia.

## Renewable Energy



- advising a Japanese consortium on the joint acquisition and development of Edenvale Solar Park in Queensland.
- advising a Japanese electric utility on its equity investment in the developer of the Kidston Renewable Energy Hub in Queensland.
- advising a Japanese client on its investment in a biofuel business in Australia.
- advising a leading Japanese trading house on its acquisition of a rooftop solar business in Western Australia.

## Mining



- advising a Japanese utility company on its acquisition of an interest in the Boggabri coal mine in NSW.
- advising a leading Japanese trading house on financing arrangements for the development of Caval Ridge coal mine in Queensland.
- acting for a leading Japanese trading house and its joint venture partner for the financing and development of the Southdown Iron Ore Project in Western Australia.

## Industrials



- acting for a Japanese automotive company in a class action brought on behalf of the owners of 300,000 vehicles fitted with recalled Takata airbags.
- advising a Japanese railway company on its acquisition of freight forwarding business in Australia.
- acting for a major Japanese automotive parts manufacturer in relation to aspects of an ACCC cartel investigation in the automotive parts sector.

## Technology, Media & Telecommunications



- advising a Japanese IT services provider in several highly technical managed services (outsourcing) disputes.
- with Linklaters, advising a Japanese consortium on its entry into the Myanmar telecommunications market.

## CONTACTS



**Nigel Papi**  
Partner, Co-head of Japan Group  
Sydney  
T +61 2 9230 5179  
M +61 424 111 845  
Nigel.Papi@allens.com.au



**Matthew Whittle**  
Partner, Co-head of Japan Group  
Melbourne  
T +61 3 9613 8561  
M +61 404 056 479  
Matthew.Whittle@allens.com.au



**Mark McAleer**  
Partner  
Perth  
T +61 8 9488 3758  
M +61 405 386 962  
Mark.McAleer@allens.com.au



**Melissa Keane**  
Partner  
Melbourne  
T +61 3 9613 8866  
M +61 450 724 106  
Melissa.Keane@allens.com.au



**Julian Berenholtz**  
Partner  
Melbourne  
T +61 3 9613 8375  
M +61 426 259 371  
Julian.Berenholtz@allens.com.au



**Kip Fitzsimon**  
Partner  
Sydney  
T +61 2 9230 4170  
M +61 405 304 471  
Kip.Fitzsimon@allens.com.au



**Giles Cooper**  
Partner  
Hanoi  
T +84 24 3936 0990  
Giles.Cooper@allens.com.au



**Kounny Rattley**  
Partner  
Sydney  
T +61 2 9230 4509  
M +61 400 429 879  
Kounny.Rattley@allens.com.au



**Karla Drinkwater**  
Partner  
Brisbane  
T +61 7 3334 3337  
M +61 424 730 697  
Karla.Drinkwater@allens.com.au



**Jacqui Rowell**  
Partner  
Perth  
T +61 8 9488 3836  
M +61 405 606 670  
Jacqui.Rowell@allens.com.au



**Mai Go**  
Managing Associate  
Melbourne  
T +61 3 9613 8730  
M +61 451 236 560  
Mai.Go@allens.com.au



**Ryokichi Asaka**  
Senior Legal Advisor  
Linklaters Tokyo  
T +81 3 6212 1223  
ryokichi.asaka@linklaters.com



**Tracy Whiriskey**  
Partner  
Linklaters Tokyo  
T +81 3 6212 1222  
tracy.whiriskey@linklaters.com



**Paul Grethe-Watanabe**  
Counsel  
Linklaters Tokyo  
T +81 3 6212 1197  
paul.grethe-watanabe@linklaters.com



**Kanana Fujimori**  
Managing Associate  
Linklaters Tokyo  
T +81 3 6212 1271  
kanana.fujimori@linklaters.com